#18-17 5-7

LAW OFFICES

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A PROFESSIONAL CORPORATION 850 MAMILTON AYENUE PALO ALTO. CALIFORNIA 84301 75LEPHONE (418) 321-8000

MAY 2 1980

ATTORNEYS FOR Defendant Exidy, Inc.

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SUPERIOR COURT OF THE STATE OF CALIFORNIA

FOR THE COUNTY OF SAN DIEGO

CINEMATRONICS, INC. a California corporation,

v.

Plaintiff,

VECTORBEAM, a California corporation; EXIDY, INCORPORATED, a California corporation; and DOES 1 through X, inclusive,

Defendants.

Case. No. 451437

DECLARATION OF
H. R. KAUPMAN IN
OPPOSITION TO PLAINTIFF'S
REQUEST FOR A PRELIMINARY
INJUNCTION
Date Thing 7, 1770
Time 130 pm
Dept Dept 17

I, H. R. KAUFMAN, hereby declare:

- That I am President of Exidy, Inc., one of the defendants in the within action.
- 2. That in late November and early December, 1979,
 I personally participated in the negotiation and execution
 of two agreements between Exidy, Inc., and Cinematronics -namely, the "Stock Purchase Agreement" whereby Exidy purchased
 shares of Vectorbeam stock, and a "Mutual License and Royalty
 Agreement" whereby certain patents and proprietary designs were

cross-licensed. Both agreements were negotiated concurrently and executed at the same time.

At the time of the negotiations, certain representations were made to Exidy by Vectorbeam, which representations induced Exidy to enter into the agreements.

- 3. With respect to the LEVINE EMPLOYMENT AGREEMENT, I was told by JIM PIERCE, President of Cinematronics, that the LEVINE EMPLOYEMENT AGREEMENT has been terminated and was no longer in effect. I specifically indicated that Exidy had a policy of not having employment agreements and would not purchase Vectorbeam if the Levine contract were not cancelled. As a result a written addendum was entered into executed by myself and a representative of Cinematronics, which provided that the contracts are contingent upon Cinematronics holding Exidy harmless from the Levine Agreement. A true copy of said Agreement is attached to the Exidy Complaint as Exhibit "F" and re-attached hereto and incorporated by this reference as Exhibit "A". Subsequent to Exidy taking over Vectorbeam, Mr. Levine has made a claim against Exidy/Vectorbeam for the four-year balance of his alleged employment agreement in the gross sum of approximately \$216,000.
- 4. As part of the "Stock Purchase Agreement," Cinematronics agreed to subordinate its loan to inventory and receivable financing. I have made repeated requests upon Mr. Jim Pierce and Cinematronics to execute such a subordination agreement

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to enable us to obtain an adequate line of credit at Bank of America. On six to eight occasions, between Pebruary, 1980, and April, 1980, Cinematronics has refused to sign in violation of the agreement. As a result, the Bank has reduced defendant's line of credit by \$526,000, an amount equal to the unsubordinated note.

- 5. Prior to purchasing Vectorbeam, Exidy did not have an opportunity to do a physical inventory or inspection of the inventory at Vectorbeam. It was represented to Exidy that a minimal amount of inventory was obsolete and/or unusable, and Exidy representatives were shown a small stock of "obsolete inventory". In fact, after Exidy took over Vectorbeam, Exidy discovered approximately \$325,000 of the inventory represented as current and usable was obsolete and unusable. This included specialty parts, art work and other parts for old and outdated video games. Exidy offered to resell this inventory to Cinematronics, Inc., at the same price, but that offer was refused.
- 6. In addition to the above inventory shortage and irregularity, after purchase of Vectorbeam we discovered undisclosed contracts for office equipment and furniture, an auto lease, and improper accounts payable and receivable charges amounting to approximately \$50,000 in liabilities of Vectorbeam which were not disclosed at the time of purchase.
- 7. To date, Vectorbeam has sold 873 units of Tail Gunner II, which involved the use of the license covered by the "Mutual License and Royalty Agreement". Vectorbeam has received \$1,829,000.00 in net sales for such games. Vectorbeam has

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currently in production approximately 125 units of Tail Gunner II.

- 8. As a result of the imposition of the Temporary Restraining Order herein, Vectorbeam will be required to lay off 42 technical employees. Because defendants are located in the "Silicon Valley", it is anticipated these employees will immediately find new positions with other companies and will be difficult, if not impossible to replace. As a result the temporary lay-off of employees may force the permanent shut-down of the Vectorbeam facility.
-). That on or about April 2, 1980, I personally met with Jim Pierce, President of Cinematronics, and discussed the various problems arising out of the two agreements. At that time I tendered to Mr. Pierce the royalties due to Cinematronics, conditional only upon Cinematronics signing a proffered subordination agreement prepared by the Bank of America. Mr. Pierce refused the tender.
- 10. Exidy has never received the corporate documentation concerning Vectorbeam. Specifically, we have not received the Articles of Incorporation, By-Laws, Minutes of the Board of Directors or Shareholders meetings. We have made requests of Cinematronics through its attorney, Phillip DeCaro, for such documents but to date have not received same.

I delcare under penalty of perjury that the foreoing is true and correct. Executed at Sunnyvale, California, this 30 day of ADALL, 1980.

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 Sith of November,
 a corporation (hereinifornia corporation

as follows:

Seller represents ant is made in

has been duly

incorporated, and is validly existing and in good standing as a corporation under California law.

(b) The Company has a total of [Three Hundred Ninety Tarasand (390,000) shares of capital stock (the "Shares") outstanding of no total all of the Shares have been legally and validity insues.

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